

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

Inkjet Technology with Spot and Full Color Printing  
EDUCATOR Plus Full Color Poster Printer Package \$3995  
EDUCATOR Software Package Included  
EDUCATOR Supply Package Included  
PASS Educational Templates (100+) Included  
FREE Shipping  
Computer Connectivity: MAC, PC and Network  
Paper Options from 8.5”x11” to 36” wide  
Paper Types: Bond, Photo, Banner and More  
Ink and Paper Cost: 24” x 36” Full Color Poster \$1.36  
Warranty Coverage is 1 year on-site, Nationwide

### VariQuest Poster Maker 3600

Thermal Technology with Monochrome Printing  
VariQuest Poster Maker \$4995 - \$5995  
VariQuest Software Package Included  
VariQuest Supply Package – None Included  
No Additional Templates Included  
Standard Ground Shipping Charges Apply  
Computer Connectivity: PC Only  
Paper Rolls Available in 17”, 23”, 29” and 36” width  
Paper Types: Thermal Transfer (TTP) & Direct Thermal (DTP)  
Poster Paper Costs: TTP \$4 Poster & DTP \$2.50 Poster  
Warranty Coverage is 1 Year on-site by Dealer in  
Territory or Phone Support by Varitronics.

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### **Full Color Inkjet Technology**

The Canon iPF750 in our EDUCATOR Plus Package has state of the art Inkjet technology. This technology has been developed to be the most economical way to print full color posters and banners.

The iPF750 is a 36” Inkjet Large Format, Full Color Printer.

There is no regular maintenance required.

### VariQuest Poster Maker 3600

#### **Single Color Thermal Technology**

The Varitronics / VariQuest Poster Maker use Thermal Technology. This aging technology works by heat activating one color from the poster paper roll (DTP paper) or transferring one color onto the poster paper roll (TTP paper)

This produces a single color output.

Maintenance is cleaning the thermal heads after every roll of paper with alcohol and a swab.

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### Complete Package - \$3995

- 1 Canon iPF 750, 36” Full Color Poster & Banner Ink Jet Printer
- 1 Printer, Stand and Catch Basket
- 1 Year Manufacturer Warranty
- 1 Full set of Starter Ink
- 1 Roll 36” x 100’ Premium Quality Print Media
- Canon Poster Artist 09 Poster and Banner Software
- Tonas Graphics PASS Pre-formatted Educational Templates (100 incl.)
- 1 Freight- Inside Delivery
- 1 DVD Set Up Video with Unlimited Free Phone Training and ongoing Support
- 1 USB Cabling

### VariQuest Poster Maker 3600

#### Package Includes

- VariQuest Poster Maker 3600, 36” Single Color Thermal Printer
- Design Center Software for PC Only
- 1 Year Manufacturer Warranty

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### Software Included

Canon Poster Artist 09 Full Version

- over 1000 templates (Value \$795)

Canon Poster Artist Lite (License Free Version)

PASS Educational Templates- 100 additional (Value \$500)

Microsoft Plug-In

MAC and PC Driver

### VariQuest Poster Maker 3600

#### Software Included

VariQuest Design Center Software Kit

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### Supplies Included with Machine

1-Full Starter Set of ink

(Produces approx. 50 -75, 2'x3' Full Color Posters)

1 Roll -36"x100' High Resolution Paper

### VariQuest Poster Maker 3600

#### Supplies Included with Machine

No supplies included

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### **PASS Education Templates**

PASS Educational Templates (100 included) are professionally designed, preformatted school specific poster and banner templates, comprised of the most popularly used applications in the following five categories.

Classroom Teaching Charts / Posters

Student Recognition Posters

Administrative Communication Posters

School Activities and Event Posters and Banners

Fundraising Posters and Banners

Templates can also be printed as 8.5” x 11” document for classroom handouts

### VariQuest Poster Maker 3600

#### **Additional Templates**

No additional templates included

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus™ Color Poster Printer

#### Shipping

FREE Shipping

### VariQuest Poster Maker 3600

#### Shipping

Standard Ground Shipping Charges Apply

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### Computer Connectivity

The Canon iPF750 can be Networked and Shared on a PC or MAC Network

Can be directly connected to a PC or MAC using a USB connection

Scanner can be added to give the system a Scan to Print Operation

### VariQuest Poster Maker 3600

#### Computer Connectivity

PC Only

Scan to Print feature is self contained

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### **Paper Options**

Canon iPF750 System accepts 8.5”x11” sheets,  
24” & 36” wide Rolls

### VariQuest Poster Maker 3600

#### **Paper Options**

Accepts VariQuest Thermal Paper Rolls 17”, 23”, 29” and 36”

# EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

## EDUCATOR Plus“ Color Poster Printer

### Paper Types

Accepts a Variety of different Print Media types.

Most Popular School Poster Paper:

\***Universal Bond** – Uses- Low cost, everyday classroom posters (This media is the closest media in thickness that we have comparable the Varitronics poster paper.)

\***Heavy Weight Coated**– Uses- Economical Everyday Full Color Posters

\***Premium Glossy/Satin**– Uses- Photo Realistic Full Color, High Quality Posters

\***Durable Matte Poly Banner**– Uses- Full Color Banners, Tear Resistant

\***Adhesive Backed Matte Vinyl**– Uses- Specialty Full Color Vinyl Display Peel& Stick application for Posters, Cutouts and Displays of All Types

\***Heavy Weight Coated**– Uses- Economical Everyday Full Color Posters

ALL Canon Poster Paper can be Hot Laminated and UV Stable!

## VariQuest Poster Maker 3600

### Paper Types

Two Types of Paper available.

\***Direct Thermal Paper (DTP)** – This is a heat and UV sensitive, short term paper that comes in a variety of single color options. This Poster Paper can not be HOT Laminated.

\***Transfer Plus Paper (TTP)** – This is Heat and UV Stable, Long term Poster Paper that comes in a variety of single color options.

# EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

## EDUCATOR Plus“ Color Poster Printer

## VariQuest Poster Maker 3600

Comparison will compare Canon certified Ink & Universal Bond Poster Paper to the Varitronics Transfer Plus Paper (TTP).

All Canon Paper is UV Light and Heat Stable, All Canon Posters can be Hot Laminated  
Varitronics Transfer Plus Paper(TTP) is UV Light and Heat Stable, TTP Paper Posters can be Hot Laminated

### Cost for Full Color Poster 24”x36”

24” x 36” Full Color Poster on Canon Universal Bond is \$1.36

#### How do we get the cost per poster?

36”x 150’ Roll of Universal Bond Cost= \$43.00

Coverage is approx. (75) 24” x 36” Full Color Posters per roll

\$43 (cost) divided by 75 posters = \$.58 for the paper

Ink usage on a 24” x36” Bond Poster is approx. \$.80

**Total Cost \$ 1.38**

**2’x3’ full Color Poster**

### Cost for Full Color Poster 23”x30”

23” x 30” Single Color Poster on VariQuest TTP Paper is \$4.06

#### How do we get the cost per poster?

23” x 80’ Roll of TTP Poster Paper Cost= \$129.95

Coverage is approx (26) 23” x 30” Single Color Posters per roll

\$129.95 (cost) divided by 32 posters = \$4.06

**Total Cost \$4.06**

**23”x30” Single Color Poster**

## EDUCATOR Plus vs VariQuest Poster Maker / Varitronics Poster Printer

### EDUCATOR Plus“ Color Poster Printer

#### **Warranty Coverage**

The Canon iPF750 includes a 1 Year On-Site, Parts and Labor Warranty that is covered by Tonas Graphics and Canon World Class Network of Certified Technicians

There are extended Warranty options that can be purchased.

### VariQuest Poster Maker 3600

#### **Warranty Coverage**

The VariQuest Poster Maker includes a 1 year Warranty that is covered by A VariQuest Territory Dealer or by VariQuest Technical Service Phone Support.

There are extended Warranty options that can be purchased.